



BRISTOL PORT EXPLOITS TRAILERVAC'S FLEXIBLE SUCTION POWER

Our range of high powered industrial vacuum machines are specifically designed to turn waste and spillage problems into removal and recycling opportunities, the key benefit for our customers.

When you're storing and handling hundreds of thousands of tonnes of grain and animal feed annually, a vitally important task is to clean dust from every part of the warehouse and machinery. The Bristol Port Company has been using a TrailerVac for the past ten years to do just this. With the old machine now at the end of its engineering lifetime, Bristol Port looked at the market and again selected TrailerVac's flexible suction power for the replacement machine, as they know they can rely on it to meet stringent operational, quality and safety standards.

KNOWING THE VALUE OF A TRAILERVAC

Operations Manager James Reeson knows the value of their TrailerVac: *"Our sheds have a 200,000 tonne capacity, used for the export of grain, chiefly wheat and barley, and the import of Animal Feed materials like corn, palm kernel and sunflower pellets. Storing and handling so much grain and feed makes for a lot of dust that needs constant removal from all around the stores and the handling machinery like the conveyors. We pride ourselves on achieving high standards for animal feed and ensuring our equipment is ready to work for customers whenever they need it. We also have to ensure 100% compliance with the ATEX standards, as grain dust can be highly combustible under certain circumstances. The net result is that we're using our TrailerVac several times every week. There may also be occasional spillages that we need to suck up and, where appropriate, put back into the relevant storage bay. It's a constant part of our mission to provide top quality storage and grain handling facilities."*



- *Improve housekeeping*
- *Cut downtime*
- *Save money*

REACH, ACCESS AND POWER AT 25 METRES UP

The flexibility and reach of the TrailerVac is well demonstrated by the Bristol Port Company: “We need to get access for cleaning as high as 25 metres up in the warehouse. With the TrailerVac providing the suction power on the ground, we’ve always found there’s plenty of pull at the end of the hose. That makes dust removal at these heights and distances really easy, as well as being much safer for our employees. We’re not just talking about the amount of pull when the hose is horizontal either; we’re talking about 25 metres straight up, i.e. vertical!”

FLEXIBLE IN OTHER WAYS

The flexibility is also shown by the portability of the TrailerVac: “We’ve got five L120 front end loaders that we can use to tow the TrailerVac around our very large site, so with the one machine to do the dust removal or spillages, we can get to any part of the plant easily, and more importantly, with just one operative to take care of these cleaning and recycling tasks.”

LONG TERM USER BENEFITS: RELIABILITY, EASE OF USE

The user benefits go further and, having run a TrailerVac for ten years, James knows what he’s talking about: “The TrailerVac reliability has been terrific. Because of this, and its simplicity for our operatives in everyday usage, flexibility and suction power, it’s been a simple decision to buy another one. We couldn’t do all the cleaning, dust removal and spillage recycling without it. We’ve been very pleased with the old TrailerVac, and that’s why we’re buying another one.”

